



City of Tacoma
Fire Department

October 15, 2003

Mr. Martin Smith, President
Exercise Specialties Inc.
1715 100th Pl. SE, Ste. C
Everett, WA 98208

Dear Mr. Smith:

As the manager of the Tacoma Fire Department's new Wellness/Fitness Program, I would like to express my appreciation to Exercise Specialties Inc. and, specifically, Regional Sales Manager Curt Marzano.

Starting a new Wellness/Fitness Program within the Tacoma Fire Department was a very large project. Curt's knowledge and expertise about different types and brands of exercise equipment was invaluable. I have worked with Curt for over a year now and have been very pleased with his prompt attention to detail and professionalism. From my initial research of exercise equipment, through the bid process, to final delivery and equipment set up, Curt and his staff have given the Tacoma Fire Department outstanding customer service. I would recommend Exercise Specialties Inc. and Curt Marzano to anyone considering purchasing exercise equipment.

Sincerely,

Jolene D. Davis
Administrative Captain

JDD:plb