



Sultan High School

P.O. Box 1480

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Sultan, Washington 98294

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August 19, 2002

To Whom It May Concern:

I began working with Exercise Specialties Inc. during the '97-'98 school year while I was a Physical Education Dept. Coordinator at Washougal High School. In the '00-'01 school year I had the opportunity to work with them again in designing the Fitness Center at Sultan High School where I am currently the Assistant Principal and Athletic Director. Both times I have worked with ESI have been great experiences. The staff is very professional, they carry quality lines of equipment, service is very customer friendly, they back their product lines and do what ever it takes to meet the needs of their customer. The lines of equipment purchased for Sultan High School is top of the line and used by not only students but in the evenings for our community. When I have had questions or have needed equipment serviced they have been very helpful.

I can not express enough my appreciation for the assistance provided by Robin Rexroat throughout the entire process of the purchase for SHS. In my opinion he went above and beyond what I expected. He was instrumental in this process by making presentations to our superintendent and principal and providing the necessary specifications for the bid process. He designed and adjusted the floor plan as was needed and set up all the new and old equipment in the room. When purchasing the equipment for SHS the staff asked to receive training Robin responded by providing training not only for our staff but also for all current Physical Education staff. This type of service from ESI has been continuing. I would highly recommend their services and product lines to anyone that is looking at building a quality fitness facility. If you have any questions please do not hesitate to call me at (360) 793-9860.

Sincerely,

Nicki Luper

Asst. Principal/Athl. Director

"Pride of the Valley"