



KING COUNTY FIRE PROTECTION DISTRICT NO. 16
18030-73RD N.E.
KENMORE, WA 98028

BUSINESS (425) 486-2784

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EMERGENCY 9-1-1

February 23, 2004

Lawrence N. Tughan
Exercise Specialties, Inc.
1715 100 Place SE, Suite C
Everett, WA. 98208

Mr. Tughan,

On behalf of Northshore Fire Department, I wanted to thank you for the high quality equipment and outstanding service that Exercise Specialties, Inc. has provided to our organization.

We have recently purchased two elliptical crosstrainers and one spinning bike. We have been very pleased with the quality of the equipment—the equipment matched our needs very well. When we agreed to the purchase, the equipment was delivered only two days later. Besides the quick delivery, the continued service that you have provided to our organization has been excellent. This is a dramatic change from other exercise equipment companies that we have dealt with in the past.

We would highly recommend the equipment and services of Exercise Specialties, Inc. to any person or organization looking for exercise equipment.

Thank you,

Anders Hanson
Firefighter
Northshore Fire Department