

**Marysville/North County Family Branch  
YMCA of Snohomish County**

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Marysville, WA 98270  
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Exercise Specialties Inc.  
1715 100<sup>th</sup> Place SE, Suite C  
Everett, WA 98208

Exercise Specialties has been very reliable in delivering outstanding sales and service to the Marysville Family YMCA for over five years. Most instrumental in this continued relationship is Larry Tughan, our Regional Sales Manager. I can call Larry anytime and he will be right back with an answer to my question, ordering a part or setting up repair.

In December 2003, the Marysville Family YMCA finished its expansion project and awarded Exercise Specialties the bid for all of its fitness equipment. It was very nice to deal with one company, that represents many manufacturers of equipment, at a competitive price. Larry and Robin Rexroat, Sales Manager, were extremely helpful with equipment selection and facility design. On the day of delivery, Larry was there with the set-up crew to help assemble and place the equipment.

It is very helpful to know that if a piece of equipment has any problem that all I have to do is make one call and it will be taken care of. I appreciate this type of service and I know our members do too.

All of the staff at Exercise Specialties are professional and courteous. I will continue doing business with them for this very reason.

Regards,



Caroline L. Brown  
Health & Fitness Director  
Marysville/North County Family  
YMCA of Snohomish County



*We build strong kids, strong families,  
strong communities*